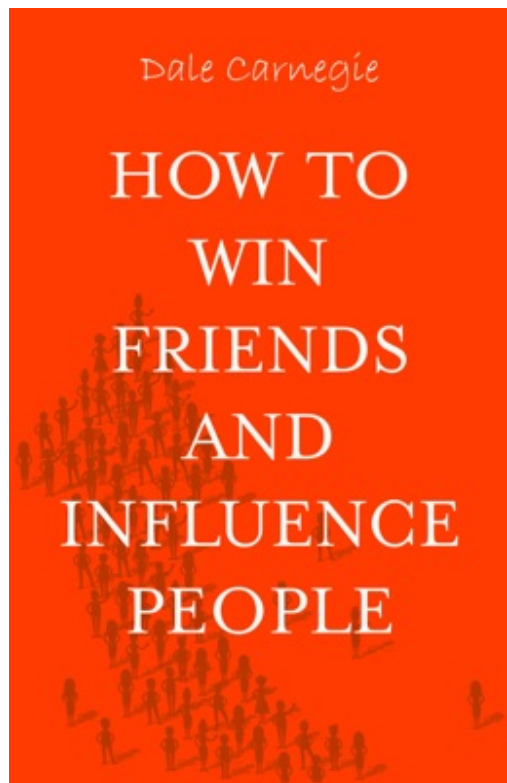


Télécharger Livres Gratuit How to Win Friends and Influence People (PDF | ePub | Mobi) Dale Carnegie download-free



The most famous confidence-boosting book ever published; with sales of over 16 million copies worldwide

Millions of people around the world have improved their lives based on the teachings of Dale Carnegie. In *How to Win Friends and Influence People*, he offers practical advice and techniques, in his exuberant and conversational style, for how to get out of a mental rut and make life more rewarding.

His advice has stood the test of time and will teach you how to:

- make friends quickly and easily
- increase your popularity
- persuade people to follow your way of thinking
- enable you to win new clients and customers
- become a better speaker
- boost enthusiasm among your colleagues

This classic book will turn your relationships around and improve your interactions with everyone in your life.

Dale Carnegie, known as 'the arch-priest of the art of making friends', pioneered the development of personal business skills, self-confidence and motivational techniques. His books - most notably *How to Win Friends and Influence People* - have sold tens of millions worldwide and, even in today's changing climate, they remain as popular as ever.

Title	:	How to Win Friends and Influence People
Author	:	Dale Carnegie
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